



## IN THIS ISSUE

Prime Minister John Key's just concluded ground-breaking Mission to Mexico, Colombia, Chile and Brazil makes this month's Newsletter a bumper edition with the Mission's news and reports on the death of Venezuelan President Hugo Chavez, its impact on the PM's meetings and a look at prospects for NZ's trade with the oil-rich republic. Also featured is a Mission Photo Journal. For Official Mission Statements, media reports and photos: [Please Click Here](#).

The PM's Mission was an outstanding success which raised NZ's profile in Latin America and made breakthroughs in NZ's bid for the UN Security Council, a FTA with Colombia, aviation, education & agriculture. NZTE CEO Peter Chrisp identified 49 new business leads for the businesses on the Mission. For a full list of Mission participants: [Please Click Here](#).

LANZBC was represented on the Mission by its President, Mrs Clare Callow, thanks to sponsorship from a number of Council Members (see Page 28), and she has discussed agreements with our Latin American counterpart business groups to provide in-market support and services to LANZBC Members.

LANZBC looks forward to welcoming the Prime Minister in late June to address Members & invited guests about his Mission and its outcomes. The date & venue will be announced when arrangements are confirmed.

Also in this issue is Colombia's starting afresh with diplomatic representation in NZ, economic news from Brazil, a new LatAmNZ Business Council and an article by Kiwi Geoffrey McRae about establishing and managing a real estate business in the Southern Cone as well as reports of a crack-down on corruption in Mexico and the announced break-up of Carlos Slim's and Televisa's respective stranglehold on Mexican telecommunications & TV.



March 2013 Newsletter, Editor Thomas Manning

## AEROLINEAS ARGENTINAS PARTNERS WITH AIR NEW ZEALAND



Since LANZBC Member Aerolíneas Argentinas stopped flying to Auckland in June 2012 the additional cost of trans-Tasman flights to connect with their direct Sydney – Buenos Aires service has been a significant extra cost which has deterred many of Aerolíneas' regular New Zealand passengers from utilizing their services



Aerolineas has announced a partnership with Air New Zealand and its affiliate Virgin Australia to offer through-fares for a one stop service from Auckland, Wellington & Christchurch to Buenos Aires which are as economical as when Aerolineas flew direct from Auckland. To view more details and promotional fares [Please Click Here](#).

Aerolineas' new partnership enables NZ passengers to make same-day connections from Auckland, Wellington & Christchurch to Buenos Aires and on to Santiago, Rio de Janeiro and Sao Paulo as well as to the rest of Aerolineas' South American destinations.



New Terminal C at Buenos Aires' Ezeiza Airport